Aella Consulting Group, Inc.

Security Team BIOs

Frank J. Davies, CHS-IV, CIPS, CVI - President, CEO, and Co-Founder

Frank is a veteran of 28+ years in the physical and electronic security industry. Frank has specialized in the design and implementation of large and sophisticated security integration projects for Federal, and State Governments throughout the US, Major Utility Companies, Airports and Fortune 500 clientele such as Intel, Raytheon, Digital Equipment Corporation and Liberty Mutual Insurance. Some of his accomplishments prior to his involvement with Aella Consulting Group, included responsibilities as the East Coast US representative for a Command/Control Video Analytics company responsible for the Engineering and Implementation of the Washington DC Corridor Video Controls, Conrail's NJ Rail Yard controls and analytics, and the exclusive supplier of Command and Control to CSX.

Prior to his involvement with the Command/Control Manufacturer he was involved with a large integration company with proprietary communication software and helped to stage them for acquisition. They were successfully acquired by Group 4 Technologies and are now offered as part of their security technology solutions. In the eight years prior to this Frank headed the security division for a $60M US based international security integrator that was part of a large merger to stage it for acquisition, and was then acquired by GE Transportation Group.

Frank has held clearance levels for DOD projects and has working relationships with many government and government sponsored projects. As a U.S. PBA Agent (a support organization to Homeland Security and other US law enforcement and investigative agencies), Frank is recognized as an Electronic Surveillance Expert and Advisory Board Member.

Frank was a principal of a startup facial recognition company BioSecurIT, Inc. (2005-2006) and was the co-holder of the company provisional patents for leading edge facial recognition technology marketed under SentryPort.

Greg Bernardo, CSI, CDT, CHS-IV – Vice President and Co-Founder

During his 18+ years in the physical and electronic security industry, Gregory Bernardo has systematically cultivated his reputation and expertise. Gregory has held key positions in Sales & Marketing, Technical Support, Applications Design, Product Management, and Project Design for various security industry leaders.

Gregory spent time with a major U.S. CCTV manufacturer (Vicon Industries) with a wide range of responsibilities in technical support, design response and project engineering. During this time he oversaw the generation of over 700 design projects for the United States Postal Service (USPS). Towards the end of Vicon's contract with the USPS, Gregory transitioned into product management as the company's first official product manager.

He continued his career in a product management as Global Product Manager for Digital Video Products with product manufacturer Ultrak. Ultrak was later acquired by Honeywell to become today's Honeywell Video. Many of the digital video products Gregory developed over 7 years ago with Vicon Industries and Honeywell (Ultrak) are still highly sought after COTS video surveillance solutions today.

With a reputation as a subject matter expert and strong application design and project management experience, Gregory joined Ross & Baruzzini, a prestigious international architect and engineering firm with a substantial

customer base in Airports and Seaports. Here he performed site surveys & security assessments, development of mitigation plans, equipment and labor estimation, and grant writing, physical security technology systems design, bid document preparation, drafting, and construction administration.

Prior and subsequent to his time with Ross & Baruzzini, Gregory implemented sophisticated security integration projects for Healthcare facilities such as MD Anderson, K-12 Institutions of Education and Fortune 500 clientele such as Dynegy, Exxon-Mobile and Alcatel-Lucent. During time with a command and control and video analytics custom software developer, he balanced end-user project development with a regional sales manager role.

In addition to his broad general knowledge of the security industry, Gregory has a comprehensive understanding of virtually all areas related to the video security industry.